

# Professional and Management Training

## CDM Specialist - Certificate Application Process

We are pleased to announce the newly created CDM Specialist Certificate Program. The MEARIE Group's training certificates are highly regarded in the electrical industry.

IndEco Strategic Consulting (IndEco), has developed and will deliver the course content for this program. With 15 years experience in CDM, IndEco has helped more than 25 LDCs to develop plans and budgets for CDM programming, has designed and delivered residential and business CDM programs on behalf of more than 15 LDCs, is an approved CDM program evaluator for the OPA, and has assisted LDCs in regulatory matters related to LRAM and SSM.

This program will be of interest to CDM staff at all levels of the organization, or those interested in pursuing a career in CDM in the energy sector.

Participants can register for one or more of the course offerings, those that successfully complete all seven CDM based training courses will be eligible for a MEARIE **CDM Specialist Certificate**.

1. Introduction to CDM for CSRs
2. Introduction to the OEB and Utility Regulation
3. Introduction to the Principles of CDM for CDM Professionals
4. CDM Economics
5. CDM Programming
6. Marketing CDM Programs
7. Monitoring, Tracking and Evaluating CDM Programs

### Applying for Certificate:

Upon successful completion of all seven courses, contact Winnie Chan, Senior Conference & Training Coordinator who will arrange to have a certificate mailed to you.



# CDM Series 4 – CDM Economics

For registration and other course information contact Winnie Chan, Senior Conference & Training Coordinator of The MEARIE Group, at 905-265-5332, email [wchan@mearie.ca](mailto:wchan@mearie.ca)

## Course Development & Delivery by: INDECO



### Course Summary & Objective:

This one-day course provides in-depth training on CDM economics. Participants will learn how to calculate and/or apply benefit-cost tests, shareholder incentives (Shared Savings Mechanism), monitor and calculate lost revenues (Lost Revenue Adjustment Mechanism) and identify and calculate rate impacts related to CDM.

### Course outline:

- Calculation and application of benefit cost tests specifically, the total resource cost (TRC) test. It will also address the calculation of other benefit-cost tests such as the participant cost test, the utility cost test and the program administrator cost test. Calculation will address the determination and application of free ridership levels and utility avoided costs. It will also address other factors that may be considered in calculating net to gross ratios such as spillover and free riders.
- Calculation and application of shareholder incentives (SSM)
- Application of the Lost Revenue Adjustment Mechanism (LRAM)
- Calculation of rate impacts from CDM
- Tips in preparing related filings to the OEB

### Who should attend?

This course will be of benefit and interest to Chief Executive Officers, Presidents, Chief Financial Officers, Regulatory Managers, CDM Managers, Rate Managers, Rate Analysts, Financial Analysts and those dealing with rate issues.

<b>Date(s):</b>	April 7, May 20, November 4	<b>Cost:</b>	\$695.00 + GST
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<b>Course Length:</b>	1 day	<b>Location:</b>	MEARIE offices
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<b>Accommodation</b>	Accommodation (see pg. 6) is the responsibility of employer. Lunch will be provided by The MEARIE Group.
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